

## KONGSBERG: Strategic separation for enhanced growth

Creating two focused champions to capture the full opportunity:

A world-class defence leader, and pure-play maritime expert positioned to ride the waves of the future

30 October 2025



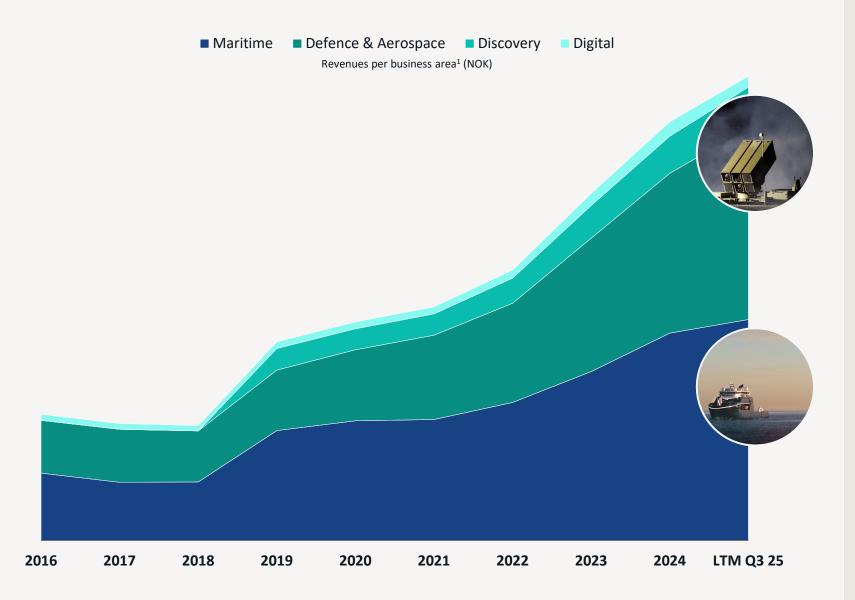
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## Over time, KONGSBERG has grown and evolved into leading, autonomous entities



# Security and sustainability shaping global priorities

The world's focus on resilient security and sustainable solutions creates strong tailwinds for both businesses to stand as separate entities

# Strong growth and momentum have created two autonomous entities

Through consistent growth and strategic focus, both entities have evolved into robust leaders in their respective markets

# Positioning two robust and independent entities for the future

Record-high order backlogs for both entities set the foundation for two solid and independent businesses, another strategic step towards delivering on our previously announced 2033-targets

## The separation carries strong strategic merits

- Sharper strategic focus
- The demerger will focus leadership capacity, and foster value creation in distinct markets driven by global megatrends
- Stronger execution power
- Allows each entity to strengthen their approach, agility, and execution power within their respective domains
- 103 Improved ability to navigate market-specific challenges and opportunities

  Different markets, with different strategic requirements, will benefit from autonomous business models
- Enhanced competitiveness
   Each entity with a size and scalability to ensure an internationally competitive position in their respective markets

# Kongsberg Maritime and KONGSBERG will separate to optimise operational capabilities and deliver long-term values for all stakeholders

Kongsberg Defence & Aerospace and Kongsberg Discovery are joining forces to supercharge defence and surveillance – faster innovation, more dual-use

Kongsberg Maritime makes maritime operations cleaner, safer and more energy efficient



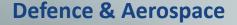
# The two separate shares are expected to commence trading in Q2 2026

- **Transaction structure:** The separation of Kongsberg Maritime from KONGSBERG will be carried out as a demerger, without any offering of shares
- Receipt of shares: Shareholders of Kongsberg Gruppen ASA as of completion of the demerger will receive shares in Kongsberg Maritime at a 1:1 ratio based on their respective KOG shareholding
- Separate stock exchange listing of Kongsberg Maritime: The shares of Kongsberg Maritime are to be separately listed on the Euronext Oslo Børs, with first day of trading expected in Q2 2026. At or around the same time, the KOG shares will trade exclusive of the right to receive shares in Kongsberg Maritime. Last inclusive date and ex-date to be announced in due course
- **Shareholder voting:** An extraordinary general meeting in KOG to approve the demerger plan is expected to be held in January 2026. The Norwegian state, through the Ministry of Trade, Industry and Fisheries (Nw.: Nærings- og Fiskeridepartementet), has expressed support for the Board's proposal
- Management and board composition of the two companies: Complete management structure will be shared at a later stage. A new Board for Kongsberg Maritime will be effective when the demerger is completed
- Indicative timeline:











### **Discovery**

#### About:

 Serves national defence and security needs, adapting rapidly to new global security dynamics and leveraging commercial technologies for cost-effective, innovative solutions – from deep sea to outer space

#### Organisational changes and other:

- Comprises of Defence & Aerospace and Discovery<sup>1</sup>
- CEO: Eirik Lie, currently President of Kongsberg Defence & Aerospace
- CFO: Recruitment process initiated
- Existing stock exchange listing kept

#### **Key financials:**

- Combined LTM revenues of NOK 28.1 billion<sup>2</sup> per Q3 2025
- Combined LTM EBIT of NOK 4.0 billion<sup>2</sup> per Q3 2025
- Order backlog grown by 40% CAGR last five years per Q3 2025



#### About:

 Leads in maritime technology, offering integrated solutions for emission reductions, cost optimisation, and secure digitalisation in the maritime industry. Serving more than 30,000 vessels globally

#### Organisational changes and other:

- Comprises of Kongsberg Maritime
- CEO: Lisa Edvardsen Haugan, currently President of Kongsberg Maritime
- CFO: Mette Toft Bjørgen, currently CFO of Kongsberg Gruppen ASA
- All shareholders to be granted shares, 1:1 based on existing holdings in KOG, in a new,
   Oslo-listed entity

#### **Key financials:**

- LTM revenues of NOK 26.4 billion per Q3 2025
- LTM EBIT of NOK 3.4 billion per Q3 2025
- Order backlog grown by 22% CAGR last five years per Q3 2025



## **Chapter 1:** Kongsberg Maritime

Leading supplier of products, services and integrated solutions to the global maritime industry



## At a glance

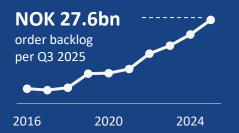
**NOK 26.4bn** Q3 2025 LTM revenues

NOK 3.4bn **Q3 2025 LTM EBIT** 

**200+** years of heritage

>30,000 vessels with our solutions onboard

~8,000 employees



## Technology-driven integrator and systems provider to the maritime industry

#### **Technology powerhouse**



Investing 7-9% of revenue in R&D to remain at the forefront of the technological landscape

Dedicated team of ~8,000 employees globally with deep domain competence

Responding to increasing vessel complexity, with corresponding data infrastructure and cyber **security** requirements

#### Strong systems portfolio



Well-positioned and broad product portfolio onboard more than 30,000 vessels

Unique position to deliver value through innovative integrated solutions and optimise assets over lifespan

#### Global reach



Local footprint and global reach, with presence in 35+ countries

Resilience, market proximity, and customer intimacy enables us to deliver safe and effective solutions to our customers

# Market backdrop supports substantial growth for KM driven by megatrends related to decarbonisation, digitalisation and security

#### Uniquely positioned around global trends



#### Fleet utilisation and cost-saving

Performance monitoring and predictive maintenance enabling fleet efficiency



#### **Global security concerns**

Increasing spending in Naval segment as part of long-term market cycle



#### **Vessel connectivity and SaaS**

Most new-build vessels are now being delivered with IoT based data infrastructure



#### **Cyber security concerns**

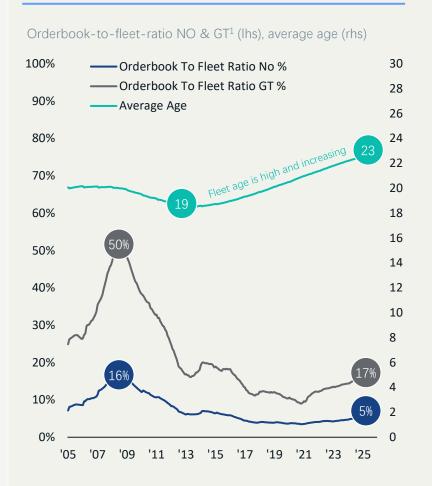
Cyber attacks on navigation and engine control systems increasing the need for cyber security



#### Sustainability and reduced emissions

Significant cut in CO2 emissions targeted for international shipping by 2030

#### **Favourable market indicators**



#### Decarbonisation will require more than fuel transition



# Kongsberg Maritime offers a broad portfolio of solutions founded on unique domain knowledge and advanced engineering

#### Delivering the systems of tomorrow...

Present across the value chain, combining advanced engineering with deep domain knowledge of maritime operations





Uniquely positioned through a broad offering and system integration across the value chain

#### ... tailored to the needs of today's fleet

Integrating the next-generation maritime technology and delivering future-proof solutions for all types of vessels



Designing and equipping the world's vessels, with ~1/3 of today's fleet using Kongsberg Maritime's solutions



## **Chapter 2:** KONGSBERG

Premier supplier of defence and critical infrastructure solutions



## At a glance

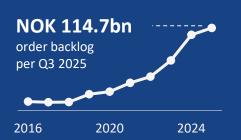
NOK 28.1bn<sup>1</sup>
Q3 2025 LTM revenue (excl. JVs)

**NOK 4.0bn<sup>1</sup>** Q3 2025 LTM EBIT

**200+ years** of heritage

**~80 %** sales outside Norway

**~7,000** employees



## Protecting people and planet – from deep sea to space



#### **Technology powerhouse**

A frontrunner in development of advanced technologies for defence, research, and commercial applications



#### **Global world leading products**

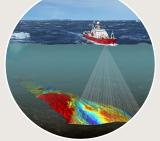
Premier supplier of advanced defence and commercial products and solutions supporting mission critical operations – from deep sea to space











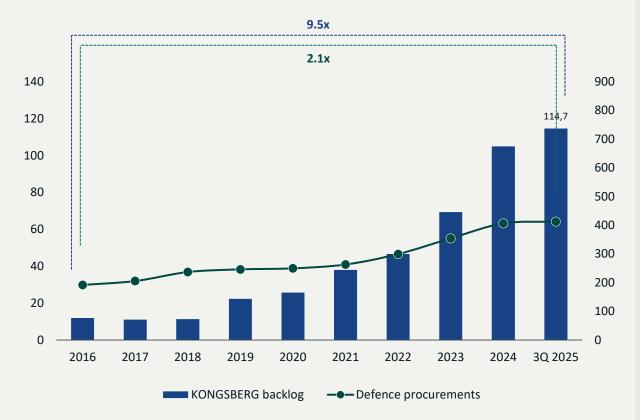




## KONGSBERG's growth has outpaced the defence market over the past decade

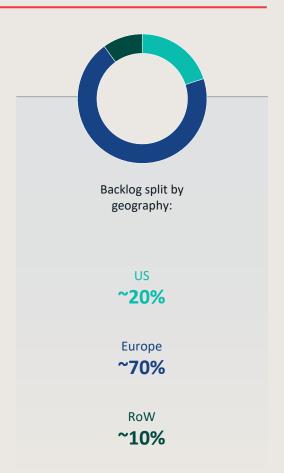
#### Backlog growth ~4.5× above global defence spending

KONGSBERG backlog development (NOKbn) vs. defence procurement in available countries (USDbn)



#### Proven partner in major defence markets





## KONGSBERG ideally positioned to capture long-term value in defence megatrend

#### **Leveraging megatrends**



#### Increase in defence spending

NATO member nations have committed to significantly increase annual defence spending



#### **Transforming industry dynamics**

Nations are reshoring defence production and leveraging dualuse civilian technologies to build more resilient and costefficient supply chains

#### **World leading positions**



#### Strike missiles

Selected by 15 nations



#### Air defence

Most sold medium range air defence system in the world, 13 user nations



#### **Remote weapon systems**

~80% global market share in weapon stations



#### **Autonomous underwater vehicles**

Number 1 supplier of deep water AUVs



#### Sensor and sonars

Global supplier to civilian and military customers, including most research vessels



#### Satellite

World-leading supplier of ground station services for satellites in polar orbit

#### **Rapid innovation**



















KONGSBERG is at the forefront of technological advancements, bridging military and civilian expertise to drive rapid innovation



# **Unlocking long-term value creation**

