COMPANY PRESENTATION

Kongsberg Maritime

02/05/2023

Lisa Edvardsen Haugan, Group EVP & President
Serving the entire ocean space

ENERGY | FOOD | TRANSPORTATION | RESEARCH | LEISURE TRAVEL | NAVAL
All time high order backlog
creates a solid platform going forward

Order backlog

Order backlog distribution compared to Q1 2022

Q1 2022 Q1 2023

Rest of current year Next year Thereafter

Q1 2022 Q1 2023

9.1 7.3 6.0 4.0

+52%
Our Vision: Shaping the maritime future

Our vision has three equally important anchors

CUSTOMERS’ FIRST CHOICE

TECHNOLOGY FOR ZERO EMISSIONS

PEOPLE WHO PROTECH THE OCEAN
Shared objectives for a sustainable ocean

Researchers estimate a cost of 1.4 trillion USD to reach IMO 2050 target

- 13% Sailing fleet
- 87% Land based storage, infrastructure & production

70% reduction in CO2 intensity & 50% reduction in total GHG emissions

How we support the mission

Drivers impacting pace of decarbonisation

- AVAILABLE TECHNOLOGY
- FUEL AVAILABILITY
- ACCESS TO FUNDS
- COST OF NON-COMPLIANCE

Competence unlocking each vessel’s potential

- ELECTRICAL
  electrification of our product offerings
- ENERGY
  Advise our customers through the energy transition and deliver optimized solutions
- DIGITAL
  Improving operations at sea and helping to automate work and drive value

Products and services supporting the green transition of our customers

- SHIP DESIGN & ENGINEERING
- PROPULSION EFFICIENCY
- HULL OPTIMISATION
- INFO MANAGEMENT & DIGITAL
- ENERGY SYSTEMS & MANAGEMENT
- OPERATIONS & ADVISORY
Recent examples – tech for sustainability
KM Strategic Priorities

Key strategic themes through which we will Shape the Maritime Future

- Mission Critical Products
- Integration
- Energy Transition Partner
- Emerging Ocean Space
- Digitalisation

People & Competence

Knowledge About Marine Operations

World Class – Through people, technology and dedication
A history of transformation

We’ve lived through major technology shifts
– and see an exciting future
Thank you