

# Consulting

Energy solutions. Imagined differently.



KONGSBERG



## Deeper Understanding

Expertise in change management and organizational development combines with our technology experience to ensure effective implementation, integration, adoption and resiliency of new solutions. Our team of highly dedicated and experienced professionals are committed to our customers' desire to benefit from improved performance.

Today, our consulting team works with some of the largest international companies in the oil and gas industry who continue to benefit from our rigorous approach and our thorough knowledge of the sector.

## Strategy and Development

The most important and decisive phase of a project is the initial strategy phase. This phase defines the ambitions and sets the limitations. Strategy delivery can be stand-alone, or the foundation for other programmes and projects forward.



As pioneers on the Norwegian Continental Shelf (NCS), KDMS consultants have worked in close collaboration with many of the energy majors across a range of milestone projects, helping to shape a significant era in the history of oil and gas production.

## Performance Management

Our number one priority in all customer projects, is benefit realization. We will encourage our clients to identify commercial objectives early in a project, to enable close monitoring of improvement and change throughout our involvement.

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## Process Improvement

Organization and process development is a service area aimed at supporting management to build the organizations and methods needed to achieve their strategic goals. Such projects may be aimed at operational improvement specifically, or be driven by the availability of new technologies or regulatory conditions.

## Technology Integration

Our consulting services provide technology advisory specific to meet strategic goals and serve subsequent organization and work processes. Thus, with some irony, such services are not technology driven, but rather based on the foundation of identified technology needs.

KDMS targets, as a holistic programme or individual projects, the three key areas of business efforts:

**Core:** All systems and processes that are owned or managed by the Drilling & Wells department.

**Focus areas:** Well delivery process and systems, experience transfer, contracts and material management with special emphasis on rental equipment. Benefits: More efficient and timely well planning, reduction in drilling days, reduction of cost of supplier equipment and services.

**In-house:** All systems and processes that have interface with other departments, including subsurface, exploration, supply management and production.

**Strategic partners:** All systems and processes dependent on suppliers and strategic partners.

**Focus areas:** Compensation models, delivery methods, offshore and onshore manning. Benefits: Reduction in drilling days, reduction of cost of supplier equipment and services.

**Demonstrated potential:** Realized benefits for KDMS customers.

**Drilling days per 10.000 feet:** Improvement ranging between 15% and 40%. Total well cost: Improvement ranging between 10% and 30%.

September 2011

[www.kongsberg.com/kogt](http://www.kongsberg.com/kogt)



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